

TIME AND TEMPERATURE SENSITIVE BIOLOGICAL SAMPLES FROM INDIA TO USA

"THE BEST PART OF THE STORY IS THAT WE WEREN'T EVEN AWARE OF A STRIKE UNTIL AFTER THE SHIPMENT WAS RECEIVED."

CLIENT BASE

A well-respected Indian biotech company that develops, manufactures, and markets a recombinant human healthcare product

SITUATION

A time and temperature sensitive biological sample to be transported from Hyderabad, India to a research doctor at a prominent medical research college in USA. The packaging with initial dry ice amount is good for 72 hours. The consignee is an individual (not a commercial entity) who needs to receive the sample in person.

OUTCOME

Due to customs delay, LifeConEx provided customized and proactive re-icing and storage services at the destination airport considering that the packaging was only good for 72 hours from pick up. US Customs including FDA clearance had to be obtained for this Delivered Duty Paid shipment. All parties were completely in the loop including the consignee. LifeConEx arranged a special delivery service directly from the airport to the doctor who received the shipment at his personal residence at 9:30 PM US EST.

"LifeConEx has recently introduced this new and unique enhancement to its current service offerings to give its clients in biotech and clinical trial industry more customized and expeditious services connecting between US and India.

Our clients choose LifeConEx for performance and cost benefits over other services available in the market."

-David Bang, CEO of LifeConEx.

ABOUT LifeConEx

LifeConEx offers peace of mind as the only industry-specific, end-to-end cold chain management solutions provider for the life science industry worldwide. With oversight of the entire global landscape, LifeConEx designs and orchestrates the shipment process end-to-end proactively and reactively, assuring the integrity of your product's desired condition. You experience shorter cycle times, a reduction in temperature excursions, and far fewer damages than typically experienced by shippers. LifeConEx it & Live Your Life.

LifeConEx is supply chain party neutral (airlines, forwarders, truckers, packaging, and technology).

Our clients come from all sectors of the life sciences industry and have diverse reasons for choosing LifeConEx. They rest easier knowing that their time and temperature -sensitive shipments are under LifeConEx's care. We provide:

- Regulatory compliance
- Reduction of risks and temperature deviations
- Faster product release and investigation process
- Reduction of delays and redundancies
- Streamlined processes and total visibility across all cold chain partners
- Optimized cost management

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