

## PATIENTS IN INDIA AWAITING MEDICATION FROM A US BASED BIOTECH COMPANY

THE MANUFACTURER IDENTIFIED INDIA AS AN IMPORTANT LOCATION FOR CLINICAL TRIALS OF THE NEW PRODUCT AND COMMITTED TO A LARGE-SCALE STUDY.

### CLIENT BASE

Biotech Company

### SITUATION

Due to temperature excursions during flights and challenges with local Indian customs and its cooling facility, an outside-of-the-box solution was desperately needed so that safe and on-time temperature controlled transportation could be ensured for the medication Indian patients were waiting to receive.

### OUTCOME

The shipment was pre-cleared and delivered to the consignee successfully in the required condition. Ultimately, LifeConEx improved the confidence in India as a clinical trial market.

“ Through LifeConEx process mapping and 24/7 risk-based proactive shipment management, agents were able to authorize pre-clearance resulting in a successful re-routing into Hyderabad (HYD) airport thanks to the strong ties with customs authority”

-Michelle Valsega, Quality and Solutions Consultant, LifeConEx

### ABOUT LifeConEx

*LifeConEx offers peace of mind as the only industry-specific, end-to-end cold chain management solutions provider for the life science industry worldwide. With oversight of the entire global landscape, LifeConEx designs and orchestrates the shipment process end-to-end proactively and reactively, assuring the integrity of your product's desired condition. You experience shorter cycle times, a reduction in temperature excursions, and far fewer damages than typically experienced by shippers. LifeConEx it & Live Your Life.*

*LifeConEx is supply chain party neutral (airlines, forwarders, truckers, packaging, and technology).*

Our clients come from all sectors of the life sciences industry and have diverse reasons for choosing LifeConEx. They rest easier knowing that their time and temperature -sensitive shipments are under LifeConEx's care. We provide:

- Regulatory compliance
- Reduction of risks and temperature deviations
- Faster product release and investigation process
- Reduction of delays and redundancies
- Streamlined processes and total visibility across all cold chain partners
- Optimized cost management

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